



ILLINOIS EQUIPMENT DISTRIBUTORS

REGULAR MEMBER INDUSTRY CLASSIFICATION

Please complete and return to: the person who gave you this form or to the address below. (Page 3 of 3)

Firm Name _____ Date of Application _____

In order for IED to properly develop a clear profile of the types of distributors it represents, and to enable IED to tailor its programs and services more directly to member needs, the following information is requested:

Primary sales emphasis is in: (check only one)

HEAVY EQUIPMENT (earthmoving, including crawler and wheel tractors and loaders, scrapers, large hydraulic excavators, heavy cranes and shovels, motor graders, crushers, asphalt plants, etc.)

GENERAL EQUIPMENT (wheel & crawler tractors & loaders, wheel loader backhoes, hydraulic excavators other than heavy earthmoving, air compressors, etc.)

LIGHT & LIGHT INDUSTRIAL EQUIPMENT (Landscape, concrete finishing equipment, mortar mixers, masonry saws, scaffolding, space heaters, air & electric tools, etc.)

Our principal lines are: (Use asterisk to denote contracts for primary responsibility in a specified territory)

(manufacturer)	(product)
(manufacturer)	(product)
(manufacturer)	(product)

FOR OFFICE USE ONLY

Active Member Sponsors:

Application Approved by:

1. Name _____

(IED Chairman, Membership Committee)

Company _____

(IED President)

2. Name _____

Annual Dues Regular Member \$ _____

Company _____

Enrolled Date: _____

Application originated by: _____ Date: _____